

GESTIÓN DE OPERACIONES

**Grado en Administración de Empresas / Bachelor in
Business Administration**

Area Operations and Business Analytics

Number of sessions: 25

Number of credits: 4.0

Language: English

SUBJECT DESCRIPTION

Operations Management is an area that deals with the production of goods and services. It is concerned with managing the process that converts inputs, such as material, labor, and information (data), into outputs, such as products and services. Thus, it is an important function in every company. An effective and efficient operations management can help a company stay competitive. Successful companies achieve excellence in operations management, while companies struggling often trace their problems to poor management of their operations.

The field of Operations Management has seen many developments and changes over the decades. During this course, the student will study companies that owe their success to groundbreaking innovation in the practice of Operations Management. Through these examples, the student will learn how they can apply innovative Operational methods to achieve operational excellence.

An effective Operations Management interacts with various functions in a firm, such as Accounting, Marketing, and Information Technology. A well-run establishment requires that these functions are integrated and consistent with the overall strategy of the firm. This means that every manager, irrespective of their department or specialization, will benefit from being familiar with Operations Management. A sound understanding of Operations Management becomes even more important for the professional starting a new business or product line.

LEARNING OBJECTIVES

- Understand the strategic importance of OM and how it can provide firms a competitive advantage.
- Analyze the problems and challenges faced by managers that can be traced to ineffective OM.
- Learn various frameworks to articulate the tactical and strategic problems that arise in OM.
- Understand OM principles, concepts, tools, and techniques to diagnose, analyze and solve OM problems.
- Know the tools that companies use to control the value production process.
- Understand the interdependence between Operations and other functions in a company such as Marketing, Sales, Accounting/finance, and Human Resources.
- Analyze the impact of sustainability in Operations Management and learn the best sustainability practices and strategies in the manufacturing and service industries.

TEACHING METHODOLOGY

IE University teaching method is defined by its collaborative, active, and applied nature. Students actively participate in the whole process to build their knowledge and sharpen their skills. Professor's main role is to lead and guide students to achieve the learning objectives of the course. This is done by engaging in a diverse range of teaching techniques and different types of learning activities such as the following:

Learning Activity	Weighting	Estimated time a student should dedicate to prepare for and participate in
Lectures	40.0 %	40.0 hours
Discussions	20.0 %	20.0 hours
Exercises in class, Asynchronous sessions, Field Work	12.0 %	12.0 hours
Group work	20.0 %	20.0 hours
Individual studying	8.0 %	8.0 hours
TOTAL	100.0 %	100.0 hours

AI POLICY

Generative artificial intelligence (GenAI) tools may be used in this course for research, ideation, generating an outline, proofreading, grammar check, coding, image generation] with appropriate acknowledgement. GenAI may not be used for assignments, group submissions, exams]. If a student is found to have used AI-generated content inappropriately, it will be considered academic misconduct, and the student might fail the respective assignment or the course.

If you are in doubt as to whether you are using GenAI tools appropriately in this course, I encourage you to discuss your situation with me.

Below, a suggested format to acknowledge the use of generative AI tools. Please note that acknowledging AI will not impact your grade.

I acknowledge the use of [AI systems link] to [specify how you used generative AI]. The prompts used include [list of prompts]. The output of these prompts was used to [explain how you used the outputs in your work]

If AI was permitted to use in your assignment, but you have chosen not to include any AI generated content, the following disclosure is recommended:

No content generated by AI technologies has been used in this assignment.

PROGRAM

PART I: INTRODUCTION TO OPERATIONS MANAGEMENT

In this first section, you will learn the foundation for understanding the field of operations and supply management. Operations management is about designing and operating processes or systems that create and deliver a firm's products and services in a manner that matches customer expectations. After you learn the key concepts in operations management in the first session, you will learn the strategic implications of operations management in session 2.

SESSION 1 (LIVE IN-PERSON)

Sustainability Topics: Learn about introductory examples of sustainable operations management practices.

?Introduction to Operations Management

Learning Objectives:

- Identify the elements of operations and supply chain management (OSCM).
- Know the potential career opportunities in OSCM.
- Recognize the major concepts that define the OSCM field.

Suggested materials

Book Chapters: Operations and Supply Chain Management (Chapter 1: Introduction) (See Bibliography)

SESSION 2 (LIVE IN-PERSON)

Sustainability Topics: Understand how a company's sustainability business strategy is related to its operations management strategy.

Operations Strategy

Learning Objectives:

- Define operations and supply chain strategy.
- Understand how operations strategy is related to business strategy.
- Explain how operations and supply chain strategies are implemented.
- Understand why strategies have implications relative to business risk.
- Evaluate productivity in operations and supply chain management.
- Know what a sustainable business strategy is and how it relates to OSCM.

Suggested materials

Book Chapters: Operations and Supply Chain Management (Chapter 2: Strategy) (See Bibliography)

PART II: FUNDAMENTALS OF OPERATIONS MANAGEMENT

The second section of this class focuses on the design and analysis of business processes. Having a great process is the key to the success of each business, whether with products and/or services. First, you will learn the fundamental knowledge related to manufacturing processes as well as service processes. Then, you will learn how to design an efficient process. Lastly, you will learn how a process can be analyzed to ensure the competitiveness of a firm. Additionally, you will also learn how to manage the waiting line more efficiently, which is one of the most important areas for successful service organizations. Additionally, you will learn the strategic importance of capacity management for more efficient operations.

SESSION 3 (LIVE IN-PERSON)

Sustainability Topics: Discuss how a company can operate its manufacturing process more sustainable.

Process Fundamentals and Manufacturing Processes

Learning Objectives:

- Understand what a manufacturing process is.
- Explain how manufacturing processes are organized.
- Analyze simple manufacturing processes.

Suggested materials

Book Chapters: Operations and Supply Chain Management (Chapter 7: Manufacturing Processes)
(See Bibliography)

Book Chapters: Operations and Supply Chain Management (Chapter 11: Process Design and Analysis) (See Bibliography)

SESSION 4 (LIVE IN-PERSON)

Sustainability Topics: Study how a company can design a more sustainable manufacturing process and assess its environmental performance.

Process Design and Analysis

Learning Objectives:

- Exemplify a typical business process and how it can be analyzed.
- Compare different types of processes.
- Explain how jobs are designed.
- Analyze processes to ensure the competitiveness of a firm.
- Understand the importance of flexibility and efficiency in a process.

Suggested materials

Book Chapters: Operations and Supply Chain Management (Chapter 11: Process Design and Analysis) (See Bibliography)

SESSION 5 (LIVE IN-PERSON)

Sustainability Topics: Discuss how a company can operate its service process more sustainable.

?Service Processes

Learning Objectives:

- Understand the characteristics of service processes.
- Explain how service systems are organized.

- Analyze simple service systems.
- Contrast different service designs.

Suggested materials

Book Chapters: Operations and Supply Chain Management (Chapter 9: Service Processes) (See Bibliography)

SESSION 6 (LIVE IN-PERSON)

Sustainability Topics: Understand how waiting line management practices (for example, virtual waiting lines) can improve sustainability by minimizing its operational resources used.

Waiting Line Management

Learning Objectives:

- Understand what a waiting line problem is.
- Analyze waiting line problems.
- Understand why simulation models are useful to analyze complex waiting lines.

Suggested materials

Book Chapters: Operations and Supply Chain Management (Chapter 10: Waiting Line Management) (See Bibliography)

SESSION 7 (LIVE IN-PERSON)

Sustainability Topics: Discuss why companies should consider sustainability objectives in capacity planning decisions.

Capacity Management

Learning Objectives:

- Explain what capacity management is and why it is strategically important.
- Exemplify how to plan capacity.
- Evaluate capacity alternatives using decision trees.
- Compare capacity planning in services to capacity planning in manufacturing.

Suggested materials

Book Chapters: Operations and Supply Chain Management (Chapter 5: Strategic Capacity Management) (See Bibliography)

SESSION 8 (ASYNCHRONOUS)

Operations Management Exercise I: Process Design & Analysis?

Learning Objectives:

- Review and practice the important concepts in process design & analysis.

Suggested materials

Multimedia Material: Process Analytics Tutorial (HBS 7208-HTM-ENG)

Practical Case: Kristen's Cookie Company (A) (HBS 686093-PDF-ENG)

Other / Complementary Documentation: Professor's own choice of other process design & analysis practice materials.

PART III: MANAGING AND IMPROVING OPERATIONS

In this section, you will learn various topics to efficiently manage and improve the operations of a firm. In sessions 9-10, you will learn how to ensure that your product/service has good quality from the perspectives of Total Quality Management, Six Sigma, and Statistical Quality Control. In sessions 13, you will learn various forecasting methods to predict demands accurately, which is crucial for an efficient operations & supply chain planning. In sessions 14-15, you will study inventory models to make efficient inventory decisions to minimize the cost and prevent stockouts. Lastly, you will learn how to apply lean principles in both manufacturing and service contexts in Sessions 16-17.

SESSION 9 (LIVE IN-PERSON)

Sustainability Topics: Understand how quality improvement is related to the sustainability performance of a company (for example, reduced scraps and wastes).

Quality Management

Learning Objectives:

- Explain the scope of total quality management in a firm.
- Understand the Six Sigma approach to improve quality and productivity.
- Illustrate globally recognized quality benchmarks.
- Illustrate process variation and explain how to measure it.
- Analyze process quality using statistics.
- Analyze the quality of batches of items using statistics.
- Understand the importance of KPI in the continuous improvement process.

Suggested materials

Book Chapters: Operations and Supply Chain Management (Chapter 12: Six Sigma Quality) (See Bibliography)

Book Chapters: Operations and Supply Chain Management (Chapter 13: Statistical Quality Control) (See Bibliography)

SESSION 10 (LIVE IN-PERSON)

Sustainability Topics: Understand how quality improvement is related to the sustainability performance of a company (for example, reduced scraps and wastes).

Quality Management

Learning Objectives:

- Explain the scope of total quality management in a firm.
- Understand the Six Sigma approach to improve quality and productivity.
- Illustrate globally recognized quality benchmarks.
- Illustrate process variation and explain how to measure it.
- Analyze process quality using statistics.
- Analyze the quality of batches of items using statistics.
- Understand the importance of KPI in the continuous improvement process.

SESSION 11 (ASYNCHRONOUS)

Operations Management Exercise II: Quality Management

Learning Objectives:

- Review and practice the important concepts and tools in quality management.

Suggested materials

Multimedia Material: Operations Management Simulation: Quality Analytics (HBS 4404-HTM-ENG)

Other / Complementary Documentation: Professor's own choice of other quality management practice materials.

SESSION 12 (LIVE IN-PERSON)

Mid-Term Exam

SESSION 13 (LIVE IN-PERSON)

Sustainability Topics: Understand how sustainability trends affect a company's forecasting decisions.

Forecasting

Learning Objectives:

- Understand how forecasting is essential to supply chain planning.
- Learn qualitative and quantitative techniques to forecast demand.
- Learn the collaborative planning and forecasting process.

Suggested materials

Book Chapters: Operations and Supply Chain Management (Chapter 18: Forecasting) (See Bibliography)

SESSION 14 (LIVE IN-PERSON)

Sustainability Topics: Discuss how inefficient inventory decisions (having too much inventory) negatively influence sustainability.

Inventory Management

Learning Objectives:

- Explain how inventory is used and understand what it costs.
- Analyze how different inventory control systems work.
- Analyze inventory using the ABC classification model.
- Understand the importance of inventory turnover.

Suggested materials

Book Chapters: Operations and Supply Chain Management (Chapter 20: Inventory Management) (See Bibliography)

SESSION 15 (LIVE IN-PERSON)

Sustainability Topics: Discuss how inefficient inventory decisions (having too much inventory) negatively influence sustainability.

Inventory Management

Learning Objectives:

- Explain how inventory is used and understand what it costs.
- Analyze how different inventory control systems work.
- Analyze inventory using the ABC classification model.

- Understand the importance of inventory turnover.

SESSION 16 (LIVE IN-PERSON)

Sustainability Topics: Study how lean concepts and principles can be applied to improve sustainability.

Lean Operations

Learning Objectives:

- Explain what lean production is.
- Illustrate how lean concepts can be applied to supply chain processes.
- Analyze supply chain processes using value stream mapping.
- Explain lean design principles.
- Apply lean concepts to service processes.

Suggested materials

Book Chapters: Operations and Supply Chain Management (Chapter 14: Lean Supply Chain) (See Bibliography)

SESSION 17 (LIVE IN-PERSON)

Sustainability Topics: Study how lean concepts and principles can be applied to improve sustainability.

Lean Operations

Learning Objectives:

- Explain what lean production is.
- Illustrate how lean concepts can be applied to supply chain processes.
- Analyze supply chain processes using value stream mapping.
- Explain lean design principles.
- Apply lean concepts to service processes.

PART IV: INNOVATIONS AND TRENDS IN OPERATIONS MANAGEMENT

In this last section, you will learn important innovations and trends from the perspective of operations management. First, in sessions 19-20, you will learn the issues related to the new product and service design development as designing new products and services and getting them to market quickly is a critical part of innovation and business success. Then in session 21, we will discuss the importance of sustainable operations management, and you will also learn the best sustainability practices and strategies in this field.

SESSION 18 (ASYNCHRONOUS)

Operations Management Exercise III: Inventory Management

Learning Objectives:

- Review and practice the important concepts and tools in inventory management.

Suggested materials

Multimedia Material: Operations Management Simulation: Inventory Basics (HBS 4388-HTM-ENG)

Practical Case: Scientific Glass Incorporated: Inventory Management (Brief Case) (HBS 4208-PDF-

ENG)

Other / Complementary Documentation: Professor's own choice of other inventory management practice materials.

SESSION 19 (LIVE IN-PERSON)

Sustainability Topics: Discuss how companies develop new products and services in a more sustainable way.

Learning Objectives:

- Know the issues associated with product design processes used by companies.
- Illustrate how different criteria can impact the design of a product.
- Contrast how services can have different design criteria compared to manufactured products.
- Evaluate the economic impact of a new product on a company.
- Illustrate how product development is measured in a company.

Suggested materials

Book Chapters: Operations and Supply Chain Management (Chapter 3: Design of Products and Services) (See Bibliography)

SESSION 20 (LIVE IN-PERSON)

Sustainability Topics: Discuss how companies develop new products and services in a more sustainable way.

Learning Objectives:

- Know the issues associated with product design processes used by companies.
- Illustrate how different criteria can impact the design of a product.
- Contrast how services can have different design criteria compared to manufactured products.
- Evaluate the economic impact of a new product on a company.
- Illustrate how product development is measured in a company.

SESSION 21 (ASYNCHRONOUS)

Sustainability Topics: Study the latest practices of sustainable operations management.

Sustainability in Operations Management

Learning Objectives:

- Analyze the impact of sustainability in Operations Management.
- Learn the best sustainability industry practices and strategies.

Suggested materials

Other / Complementary Documentation: Learning materials will be presented by the professor in class.

SESSION 22 (ASYNCHRONOUS)

Sustainability Topics: Practice important concepts of sustainable operations by an online simulation activity.

Operations Management Exercise IV: Sustainable Operations

Learning Objectives:

- Review and practice the important concepts related to sustainable operations management.

Suggested materials

Multimedia Material: Sustainability Management Simulation: Net Zero (HBS FO0007-HTM-ENG)

Other / Complementary Documentation: Professor's own choice of other sustainable operations management practice materials.

SESSION 23 (LIVE IN-PERSON)

Final Group Presentation

SESSION 24 (LIVE IN-PERSON)

Final Group Presentation

SESSION 25 (LIVE IN-PERSON)

Final Exam

EVALUATION CRITERIA

criteria	Suggested Score %	Comments
Final Exam	30 - 30 %	Minimum 4.0
Intermediate tests	15 - 15 %	One midterm
Group Work	20 - 20 %	Deliverables and Presentations
Other	15 - 15 %	Individual or group assignments
Class Participation	20 - 20 %	

RE-SIT / RE-TAKE POLICY

BIBLIOGRAPHY

Compulsory

- Jacobs, F. Robert & Chase, Richard B. *Operations and Supply Chain Management*. 16th. McGraw Hill. ISBN 1259666107 (Digital)

BEHAVIOR RULES

Please, check the University's Code of Conduct [here](#). The Program Director may provide further indications.

ATTENDANCE POLICY

Please, check the University's Attendance Policy [here](#). The Program Director may provide further indications.

ETHICAL POLICY

Please, check the University's Ethics Code [here](#). The Program Director may provide further indications.